



Snowmobile Maker Warms Up to Big Savings

One of the largest employers in Thief River Falls, Minnesota, is Arctic Cat, Inc. where the company designs, engineers, manufactures and markets snowmobiles and all-terrain vehicles (ATVs) under the Arctic Cat brand name, as well as related parts, garments and accessories.



In 1998 and 1999, 33 new hires were injured within six months of employment. After RiverView Health, a member of WorkWell Systems provider network, implemented pre-work screening in 2000, new hire injuries at Arctic Cat have been reduced by 48%.

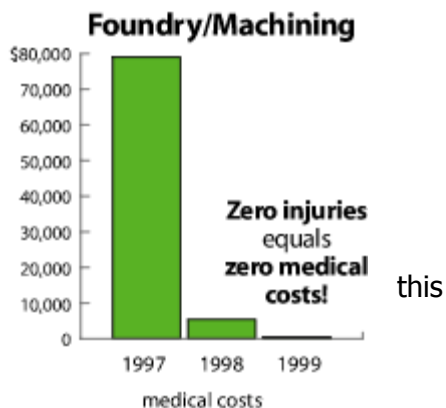
Working with a foundry has also produced substantial positive results with implementation of pre-work screening. In 1997, the company identified one job as "high risk" and engaged RiverView to develop pre-work screens for the job. Prior to implementing the screening, this company's annual direct medical cost for workers' compensation claims related to this job was \$79,013.

Arctic Cat is entering its eighth year of onsite services from one of WorkWell's top occupational therapists in its network, RiverView Health. Current services include pre-work screening of all new production workers, developing job rotation, developing stretching programs, ergonomic education and back safety training, work-station consultation, Functional Capacity Evaluations, job analysis and functional job description development.

After one year of screens for this job:

- Injuries were reduced from 29 to 14
 - Direct medical costs were \$5,460
- and resulted in a savings of \$73,553.*

After two years, injuries for the identified job have been reduced to zero. Today Arctic Cat continues to have screens performed for workers in all departments and positions for company and the company continues to see a reduction of injuries and expenses, as it increases its productivity.



The Arctic Cat brand name has existed for more than 30 years and is among the most widely recognized and respected names in the snowmobile industry. Arctic markets its products through a network of independent dealers located throughout the contiguous United States and Canada, and through distributors representing dealers in Alaska, Europe, the Middle East, Asia and other international markets.