



A Premier Global Food Company Gets a Boost in Productivity

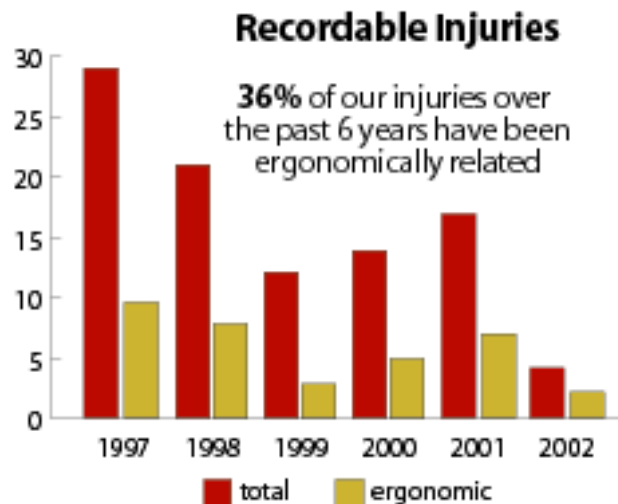
Heinz was having problems with new, entry-level hires getting injured. Certain jobs accounted for the majority of OSHA reportable incidences and pain complaints resulting from hand, wrist, shoulder, elbow, back and neck injuries. Through WorkWell Systems, certified therapist, Sharik Peck, owner of ErgoHELP Physical Therapy, recommended the implementation of the *Isernhagen Work Systems* Post Offer Screening and Functional Job Description programs.

Prior to implementing WorkWell Systems programs:

- 32 percent of 82 newly hired employees experienced a work-related injury over an 18 month period
- average medical cost of \$935

After starting the programs:

- 23 percent of 76 newly hired employees were injured over the next 18 month period
- average medical cost of only \$20
- Even after adding the cost of screening, the resulting cost is an average \$96 per new hire for medical treatment versus the previous \$935
- Over the last 2 years, Heinz has benefited from an annual savings of \$130,000 in workers' comp expense, a 77% reduction in the number of recordable injuries, and a potential savings of another \$400,000 in indirect expenses.



The company has seen a reduction in injuries, medical costs, and increased productivity and they continues to engage in a proactive approach to employee health and safety. Today Heinz continues to be the most global U.S.-based food company, with a world-class portfolio of powerful brands holding number-one and number-two market positions in more than 50 countries. The Heinz brand is a \$2.5 billion global icon and Heinz's top-15 power brands account for two-thirds of annual sales. Heinz brands are cultural icons to consumers everywhere, symbolizing quality, convenience and great taste.